



FUND FACTS
Industrial Alliance Insurance and Financial Services Inc.
IA Clarington GIF
IA CLARINGTON INHANCE MONTHLY INCOME SRI GIF
Information as at December 31, 2020

QUICK FACTS

Date of first offer under IA Clarington GIF: May 12, 2016
Total Fund Value: \$9.6 million
Net Asset Value per Unit: Guarantee B \$12.28
Guarantee C \$12.61
Number of Units Outstanding: 768,614

Management Expense Ratio (MER): Guarantee B 3.22%
Guarantee C 2.68%
Portfolio Advisor: Vancity
Portfolio Turnover Rate: 14.58%
Minimum Investment: \$500

WHAT DOES THIS FUND INVEST IN?

This fund invests in units of the IA Clarington Inhance Monthly Income SRI fund, which invests primarily in fixed-income and high yield equity securities of Canadian issuers which meet the manager's socially responsible investment principles.

Top 10 investments of the underlying mutual fund

| | |
|--|---------------|
| Labrador Iron Ore Royalty Corp. | 2.10% |
| Bank of Nova Scotia, 2.380%, 2023-05-01 | 1.87% |
| Exchange Income Corp. | 1.81% |
| Magna International Inc. | 1.77% |
| Canadian Imperial Bank of Commerce, 2.430%, 2023-06-09 | 1.75% |
| Nutrien Ltd. | 1.74% |
| Brookfield Renewable Partners LP | 1.71% |
| Dream Industrial Real Estate Investment Trust | 1.70% |
| WPT Industrial Real Estate Investment Trust | 1.70% |
| Northland Power Inc. | 1.66% |
| Total | 17.81% |

Investment segmentation of the underlying mutual fund

| | |
|-----------------------|----------------|
| Canadian Equity | 43.12% |
| Income Trust | 23.47% |
| Canadian Bonds | 19.15% |
| Foreign Equity | 10.42% |
| Short Term and others | 2.71% |
| Foreign Bonds | 1.13% |
| Total | 100.00% |

Total investments of the underlying mutual fund: 97

WHO IS THIS FUND FOR?

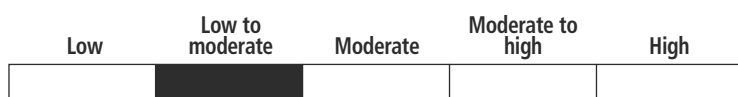
The fund may be suitable for an investor who:

- seeks a balanced, socially responsible portfolio, with the possibility for capital appreciation
- is planning to invest over the medium to long term.

HOW RISKY IS IT?

The value of your investment can go down. Please refer to the information folder for further details.

RISK LEVEL



ARE THERE ANY GUARANTEES?

This fund is offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance cost for the guarantees. For details, please refer to the information folder and contract.

¹ Guarantee C offered for contracts issued as of May 12, 2016.

HOW HAS THE FUND PERFORMED?

This section tells you how the fund has performed over the past years for a policyholder who chose Guarantee C. Returns shown are after the MER has been deducted.

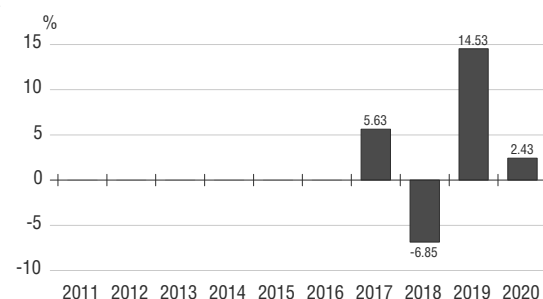
Important: Past performance does not indicate how the fund will perform in the future. Also, your actual return will depend on the guarantee option you choose, any changes you made to your investment and your personal tax situation.

AVERAGE RETURN

A person who invested \$1,000 in the fund 10 years ago (or since the date it was first offered under IA Clarington GIF if less than 10 years) now has \$1,241. This works out to an average return of 4.77% a year.

YEAR-BY-YEAR RETURNS

This chart shows how the fund has performed for the last 4 years. In this period, the fund was up in value 3 years and down in value 1 year.



IA CLARINGTON INHANCE MONTHLY INCOME SRI GIF

HOW MUCH DOES IT COST?

The following tables show the fees and expenses you could pay to invest, hold or surrender an amount in the fund.

The ongoing fees and expenses are different for each guarantee option.

One of the following sales charges will apply, see information folder or contract for full details or discuss with your life insurance agent.

| Sales Charge Option | What You Pay | How It Works | |
|----------------------------|--|---|-------|
| Deferred Sales Charge | Surrender Fees | The deferred sales charge is a fixed rate and is deducted from the amount you surrender. Any deferred sales charges paid go to iA Financial Group. When you invest in the fund, iA Financial Group pays to the Distributor a commission of up to 5%. For investments made in funds as of the Annuitant's age of 80, this commission will be fully recovered by iA Financial Group if the death of the Annuitant occurs within the 24 months following the date of the investment. You have the right to surrender up to 10% of the market value of your units each year, without a surrender fee. You may switch to units of another fund under the contract at any time without paying a deferred sales charge. | |
| | If you surrender within: | | |
| | 1 st year | | 5.75% |
| | 2 nd year | | 5.50% |
| | 3 rd year | | 5.00% |
| | 4 th year | | 4.50% |
| | 5 th year | | 4.00% |
| | 6 th year | | 3.50% |
| 7 th year | 2.00% | | |
| 8 th and + year | 0% | | |
| Front End Sales Charge | Up to 5% of the amount to be invested in the fund. | There is an applicable sales charge of up to 5% which is negotiable between you and your life insurance agent. This sales charge is deducted from the amount invested and is paid to the Distributor as a commission. | |

ONGOING FUND EXPENSES

The MER includes the management fee and operating expenses of the fund. It also includes the insurance fee associated with the guarantees.

You don't pay these expenses directly but they will reduce the return on your investment. For details about how the guarantees work, please refer to the information folder and contract.

| Guarantee Option | Maturity | Death | MER* (Annual rate as a % of the fund value) |
|------------------|----------|-------|--|
| Guarantee B | 75% | 100% | 3.22% |
| Guarantee C | 75% | 75% | 2.68% |

*MER shown may differ from actual MER

TRAILING COMMISSION

iA Financial Group pays a trailing commission as long as you have investment in the fund. This commission is for the ongoing service and advice your life insurance agent and the Distributor provide. The trailing commission is included in the management fee. The rate depends on the sales charge you choose. The trailing commission is calculated on the monthly average market value of your investment in the fund and paid quarterly.

Deferred sales charge - up to 0.25% of the market value of your investment each year

Front end sales charge - up to 0.55% of the market value of your investment each year

OTHER FEES

You may have to pay other fees when you surrender or transfer investments in this fund.

A transaction fee of \$35 may be charged for a surrender or transfer in accordance with administrative policies then in force.

If you surrender or transfer an investment in the funds within 90 days of the investment date, you may have to pay a frequent trading fee equal to 2% of the market value of this investment. These fees are reinvested in the fund.

WHAT IF I CHANGE MY MIND?

You may change your mind within two business days of the earlier of:

- the date you received confirmation or
- five business days after it is mailed.

You may also change your mind about subsequent transactions you make under the contract within two business days of the earlier of:

- the date you received confirmation of the transaction or
- five business days after it is mailed.

In this case the right to cancel only applies to the new transaction. You have to tell the insurer in writing, by e-mail, fax or letter, that you want to cancel. The amount returned will be the lesser of:

- the value of the premium invested or
- the value of the investment on the valuation day following the day IA Financial Group received your request to cancel.

The amount returned only applies to the specific transaction and will include a refund of any sales charges you paid.

FOR MORE INFORMATION

This summary may not contain all the information you need. Please read the Information Folder and IA Clarington GIF Individual Variable Annuity Contract.

iA Financial Group

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